

# Success Story - Regulatory Compliance for a tier I automotive supplier



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# How APA helped the client

Meet near 100%  
compliance  
across different  
compliance  
verticals

Prepare for  
proactive  
response to  
changes in  
product chemical  
regulations

S U C C E S S



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# About the client



A global leader with 100+ years of history in clamp manufacturing



Total 8 brands supplying different parts for OEMs



Facilities throughout North America, Europe, and Asia



## Strapbinder®

A complete offering of **Made in the USA** J-series and Center Punch preformed clamps, banding, mill wound coils, sign mounting systems and state of the art tensioning tools.

[VIEW PRODUCT DETAILS](#)



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## Compliance Problem

- The previous vendor was good in supplier follow up but was lacking in subject matter availability. What could be done over a brief call used to take weeks
- Needed more responsive team for their specific needs. Its CM this week, Reach next week, IMDS



# APA's Solution



Conflict Minerals

Diligent supplier follow up to obtain timely & accurate data



Prop65

Identifying & suggesting Prop65 labels



Data analysis to find any non conformities



REACH

Up-to-date on SVHC Compliance

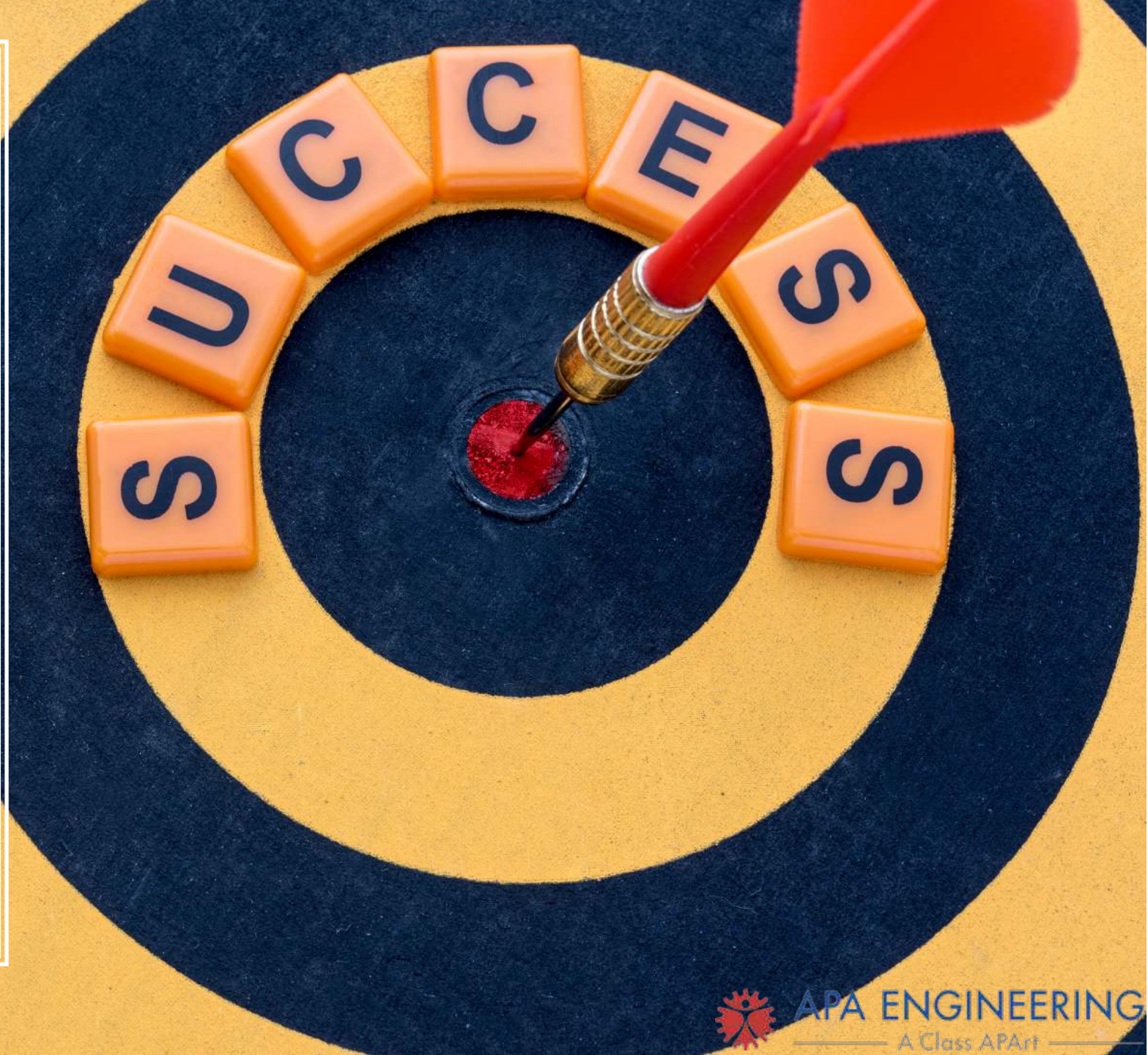


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# Business benefits to the client

- Manage all compliance processes with single window.
- Seamless coordination with suppliers and timely resolution of data discrepancies
- Confident to handle Product Chemical regulations and customer questions on the regulatory requirements.



# What made the difference?



Subject matter experts available on demand



Software tools to improve compliance data accuracy



Proactive impact analysis of regulatory changes



Multi compliance handling capabilities  
- REACH, RoHS, CM, Prop65, IMDS,  
Cobalt Compliance

# Client experience with APA

## Feedback from the compliance leader



*“APA team is highly responsive”*



*“Economic value – we got instant results and are getting more value for the money spent from day 1”*



*“APA experts had all the answers to my compliance questions”*



*“I feel confident that we are organized and well prepared to handle upcoming regulations”*





# APA Unique Value Proposition



250+ expert team

IT tools for accurate data analysis

Global OEMs and Tier 1 customers

Offshore delivery for guaranteed cost savings



# Reach out to APA Engineering for all your product compliance needs

USA

India

Germany

Singapore



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