



APA ENGINEERING
— A Class APART —

Achieving Compliance Excellence

A leading global TIER 1 Automotive Supplier achieved nearly 100% compliance through a strategic partnership with APA



OUR CLIENT

A **global manufacturer** of clamps, banding, and strapping solutions with facilities in North America, Europe, and Asia. They are known for their **quality products and engineering practices**, spanning over **100 years**. Many **OEMs** rely on this global manufacturer as their **trusted partner**.



CHALLENGES FACED BY CUSTOMER

Challenge #1

The former vendor demonstrated proficiency in working with suppliers but lacked compliance expertise. This caused **delays in compliance data audit** by the vendor. Compliance issues that could have been resolved by the vendor over a brief call with the suppliers took weeks.

Challenge #2

The manufacturer required a proactive team to ensure compliance with **multiple regulations** such as **REACH, IMDS, Prop 65, and Conflict Minerals** within a short timeframe.



BRIDGING THE GAP WITH APA

1. GAP ANALYSIS

Analysis of the manufacturer's existing regulatory process and **identifying gaps**

3. SUPPLIER TRAINING

Suppliers received training on **best practices** through web conferences.

5. SUPPLIER COLLABORATION

Supplier **collaboration and timely follow-up** to obtain accurate data to promote **responsible sourcing of conflict minerals**

2. KNOWLEDGE EXPERTS

Compliance **experts** to **guide** the manufacturer and **resolve** any issues.

4. AUTOMATION AND ANALYSIS

Automation of complex regulatory process / **Auditing** / **Data Analysis** of nonconformities.



For more information, visit our website: <https://apaengineering.com>



BRIDGING THE GAP WITH APA

6. HAZARDOUS GOOD LABELLING

Identifying and suggesting **Prop 65 labels** for manufactured products.

8. REGULATORY PERFORMANCE

Data **analytics and metrics** to assess and measure **performance**.

7. REGULATORY WATCH

Staying Up to Date with **SVHC Compliance** for impact analysis of any changes



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KEY BENEFITS



MULTIPLE REGULATORY SERVICES

Comprehensive Compliance Coverage like **REACH, Conflict Minerals, IMDS, Supplier Due Diligence**, and more.



COLLABORATION

Compliance platform that allows for **supplier collaboration** and follow-ups, resulting in better business, effectively **managing risks**, and increasing overall **business stability**.



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KEY BENEFITS



NO MORE DELAYS

Data Analysis and Auditing helped **reduce errors**. This led to on-time submissions and declarations by the manufacturer.



COMPETITIVE ADVANTAGE

Confidence in handling diverse product chemical regulations and customer questions on the regulatory requirements gave the manufacturers a competitive advantage in the automotive marketplace.



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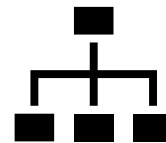
CUSTOMERS FEEDBACK



“APA experts had all the answers to my compliance questions”



“APA team is highly responsive”



“I feel confident that we are organized and well-prepared to handle upcoming regulations”



“Economic value – We got instant results and are getting more value for the money spent from day 1”



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A CLASS 'APA' RT



400 + Expert Team



Tools for accurate Data Analysis



Global **OEMs & TIER 1** customers



Offshore delivery at **competitive pricing**



GOT ANY MESSAGE / QUERY? CONTACT US



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